

# HEALTH GOALS IN A BOX



#### Welcome to our new WELLNESS BOX Experience!

Watch the welcome video to get started





## THE MONTHLY REWARDS PROGRAM

Ordering through the <u>Monthly Rewards Program</u> is the **smartest way to use your wholesale account** and it's **the highest paying rewards program** in the natural health space!

It's helpful to think about **how much money + time you are spending** to go out and buy things every month that you could order from your own doTERRA store at 25% through your wholesale account.

Not only that, but you will be bringing beautiful products into your home that are **more natural, pure + effective** because of the quality of the doTERRA oils that infuse them.

Watch this <u>2 min video</u> explaining the rewards program:



### WANT TO LEARN ABOUT MORE OF THE PERKS?

- F You unlock special pricing on supplements when you order LLV
- FYou receive a free product every month, when your order is at least 125pv and ships before the 15th
- You're in complete control of what you order
- FYou earn between 10 30% back on every order over 50pv. By the end of your first year, you lock in 30%
- 👉 It arrives on your doorstep
- FYou earn all of your shipping costs back in free product
- You can join or cancel for free at anytime





We have **curated specific boxes** for you to order based on what your top health goals are right now! We've selected the perfect products to support you and have created selections that would equal at least 125pv.

#### WHY 125pv?

This is where **the perks are maximized** when you order through the monthly <u>Rewards Program!</u> When you place a monthly order of at least 125pv before the 15th of the month, you'll **receive a free product every month** from doTERRA!

In addition to that, you'll receive all of your shipping costs back in free product points and you'll start by earning 10% of your order back in free product points.

This earnings rate grows throughout the year **until you've locked in 30% back** by the end of the year! Your earned free product points will appear in your back office the following month.



## START THE WELLNESS BOX EXPERIENCE

On the following pages, we've curated over 20 **specific wellness boxes** to support the most common health priorities + lifestyle elements!

We suggest you identify 3 areas that are a priority to your right now. If you're not sure where to begin, complete your <u>personal wellness overview</u> --->

Once you know what area you'd like to start with first, find the wellness box that supports that area We've provided you with what to order + have done the math for you to help you **maximize all the perks of the wellness program!** 

We've also recorded a 5-7 min video teaching you how to use the products in each health box. Just click on the video icon on each image and it will pull right up!

If you'd like to visit the full album of wellness box videos, click the icon below





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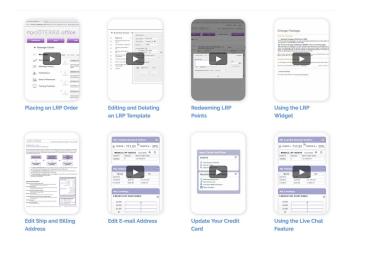




If you already order through the monthly rewards program, all you need to do is login to your doTERRA store and edit your rewards cart with the items in the wellness box you want to receive. You will want to place your order before the 15th of the month to receive the free monthly product!

#### If this is your first time placing a rewards order,

CLICK HERE for how to set it up or watch the videos below





# DIGESTIVE BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

ZenGest Peppermint Peppermint Softgels Lifelong Vitality Terrazyme Add-on



### **OTHER ITEMS TO CONSIDER:**

Ginger Drops DigestZen Softgels PB Assist Peppermint TOUCH ZenGest TOUCH Tamer TOUCH

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## ENERGY BOX



### THE PRODUCTS THAT WANT TO HELP YOU:

Wild Orange Peppermint TOUCH Slim + Sassy Lifelong Vitality Mito2Max Add On Slim + Sassy Gum



### **OTHER ITEMS TO CONSIDER:**

Motivate TOUCH Peppermint Beadlets





## **INFLAMMATION + PAIN BOX**



### THE PRODUCTS THAT WANT TO HELP YOU:

Aromatouch Copaiba Turmeric Capsules Lifelong Vitality Deep Blue Polyphenol Complex Add on



### **OTHER ITEMS TO CONSIDER:**

Copaiba Softgels Deep Blue Rub Marjoram Frankincense Lemongrass





## IMMUNITY BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

OnGuard OnGuard Sanitizing Mist Copaiba Lifelong Vitality



OnGuard Throat Drops OnGuard Softgels Frankincense







## SLEEP BOX



### THE PRODUCTS THAT WANT TO HELP YOU:

Petal Diffuser Breathe Serenity Combo (oil + softgels) Balance Peace Cedarwood



### **OTHER ITEMS TO CONSIDER:**

Copaiba Softgels Adaptiv Capsules Juniper Berry Frankincense Roman Chamomile Lavender Vetiver





## **EMOTIONAL HEALTH BOX**



#### THE PRODUCTS THAT WANT TO HELP YOU:

Balance Adaptiv Capsules Adaptiv TOUCH Lifelong Vitality

#### **OTHER ITEMS TO CONSIDER:**

Serenity Softgels Frankincense Essential Aromatics TOUCH Kit PB Assist - Add On Copaiba Elevation Citrus Bliss







# GLOWING SKIN BOX: #1



#### THE PRODUCTS THAT WANT TO HELP YOU:

Verage Skin Care Collection (Cleanser, Serum, Moisturizer, Toner) Lifelong Vitality **OTHER ITEMS TO CONSIDER:** 

Eye Cream Brightening Gel





## **GLOWING SKIN BOX: #2**



### THE PRODUCTS THAT WANT TO HELP YOU:

Essential Skin Care Kit (Cleanser, Toner, Scrub, Serum) Lifelong Vitality



### **OTHER ITEMS TO CONSIDER:**

Moisturizer (Choose anti-aging or hydrating) Eye Cream Brightening Gel





## **GLOWING SKIN BOX: #3**



### THE PRODUCTS THAT WANT TO HELP YOU:

HD Clean (Lotion, Wash, Roller) Lifelong Vitality Purify TerraZyme Add On





## **GLOWING SKIN BOOSTER BOX**

### **OTHER ITEMS TO CONSIDER:**







## WHOLE BODY CARE BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

Total Spa Collection Beautiful Body Mist Hair Care System

#### **OTHER ITEMS TO CONSIDER:**

Rose TOUCH Jasmine TOUCH Immortelle Whisper Yarrow|Pom Body Renewal Serum





## WOMEN'S HEALTH BOX



### THE PRODUCTS THAT WANT TO HELP YOU:

Clary Calm Whisper Yarrow Pom Lifelong Vitality Phytoestrogen Lifetime Complex



### **OTHER ITEMS TO CONSIDER:**

Balance Deodorant Copaiba Softgels Bone Nutrient Peppermint TOUCH Smart + Sassy Deep Blue Rub Clary Sage Turmeric Capsules





### THE WELLNESS BOX EXPERIENCE

## **MEN'S HEALTH BOX**



#### THE PRODUCTS THAT WANT TO HELP YOU:

Lifelong Vitality Terrazyme AddOn Peppermint Beadlet Deep Blue Rub Cedarwood Mito2Max AddOn Balance Deodorant



#### **OTHER ITEMS TO CONSIDER:**

OnGuard Toothpaste OnGuard Mouthwash DDR Prime Softgels Past Tense Root to Tip Serum









### THE PRODUCTS THAT WANT TO HELP YOU:

Lemon Zendocrine GX Assist LLV PB Assist - Add On Terrazyme - Add On



### **OTHER ITEMS TO CONSIDER:**

Cleanse + Restore Kit Zendocrine Gel Caps Cilantro Juniper Berry Celery Seed



We run our <u>Essential 30 Cleanse</u> every Jan→ Feb to take you through 30 days of cleansing with the Cleanse + Restore kit!



## FITNESS BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

Lifelong Vitality Mito2Max Add On Motivate TOUCH Grapefruit Peppermint Beadlets Balance Deodorant OnGuard Sanitizing Mist Breathe Stick

#### **OTHER ITEMS TO CONSIDER:**

Yoga Collection Athletes Kit Wild Orange





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## METABOLISM BOOSTING BOX

#### THE PRODUCTS THAT WANT TO HELP YOU:



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## GREEN CLEANING BOX

### THE PRODUCTS THAT WANT TO HELP YOU:



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## HEALTHY HOME BOX



### THE PRODUCTS THAT WANT TO HELP YOU:

OnGuard Foaming Hand Wash with dispensers Laundry Detergent Fractionated Coconut Oil LUMO Diffuser OnGuard Cleaning Concentrate Citrus Bliss OnGuard Sanitizing Mist



#### **OTHER ITEMS TO CONSIDER:**

Veggie Caps 5/8 drams Atomizing Spray Bottles Correct-X





# ORAL HEALTH BOX

### THE PRODUCTS THAT WANT TO HELP YOU:





## OUTDOORS + ADVENTURE BOX

#### THE PRODUCTS THAT WANT TO HELP YOU:



## TRAVEL BOX

THE WELLNESS BOX EXPERIENCE



### THE PRODUCTS THAT WANT TO HELP YOU:

OnGuard Sanitizing Mist Shampoo/Conditioner Sample Pack DigestZen TOUCH Balance OnGuard Toothpaste Sample Packs TerraShield Spray OnGuard+ Softgels Serenity Softgels Peppermint Softgels



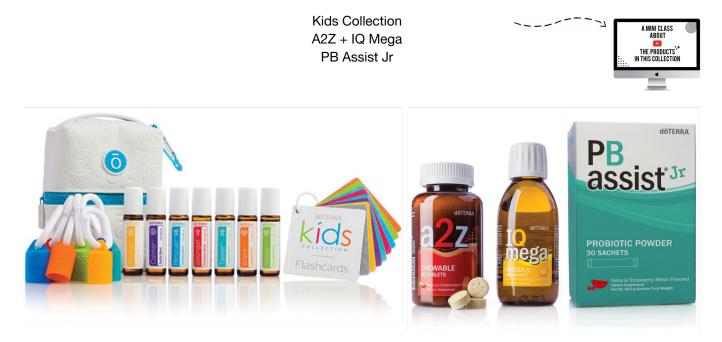
### **OTHER ITEMS TO CONSIDER:**

Family Essential Collection



## THRIVING KIDS BOX

### THE PRODUCTS THAT WANT TO HELP YOU:





## HEALTHY LITTLES BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

Lavender TOUCH Tea tree TOUCH Roman Chamomile Cardamom Fractionated Coconut Oil Correct - X Spa Body Wash



#### **OTHER ITEMS TO CONSIDER:**

Frankincense Lavender Fennel Serenity Tamer TOUCH





## HEALTHY PETS BOX



#### THE PRODUCTS THAT WANT TO HELP YOU:

Copaiba TerraShield Spray Fractionated Coconut Oil Serenity OnGuard Foaming Hand Wash OnGuard Cleaning Concentrate



### **OTHER ITEMS TO CONSIDER:**

Frankincense OnGuard Lavender Geranium Eucalyptus Lemongrass







## DIGESTIVE BOX and the second OTHER ITEMS TO CONSIDER

#### DIGESTIVE BOX Ange Peters | HOL:FIT with Jenny Soder www.hol-

fit.com/monthlywellnessbox

FITNESS BOX

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OTHER ITEMS TO CO



#### DETOX BOX

& Ange Peters | HOL:FIT

**S**.....

G Ange Peters | HOL:FIT

with Rachel McKenzie www.hol-

fit.com/monthlywellnessbox

WHOLE BODY CARE BOX

with Aimee Decaigny www.holfit.com/monthlywellnessbox Essential 30...



#### PAIN + INFLAMMATION ...

Ange Peters | HOL:FIT

**PROGRAM VIDEO** 

LIBRARY

HEALTHY HABITS PROGRAM

with Leigh McGroot www.holfit.com/monthlywellnessbox



GLOWING SKIN BOX: V ...

WOMENS HEALTH BOX

G Ange Peters | HOL:FIT

with Natalie Pelto www.hol-

fit.com/monthlywellnessbox

G Ange Peters | HOL:FIT

with Meg Doll www.hol-

THE PRODUCT

fit.com/monthlywellnessbox

SLEEP BOX

OTHER ITEMS

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#### GLOWING SKIN BOX: E...

G Ange Peters | HOL:FIT

with Cheryl Achenbach www.holfit.com/monthlywellnessbox



#### MENS HEALTH BOX

& Ange Peters | HOL:FIT

with Jordan Kerr www.holfit.com/monthlywellnessbox



OBAL HEALTH BOX

with Naomi Denney www.hol-

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Ange Peters | HOL:FIT



#### IMMUNITY BOX

ENERGY BOX

Ange Peters | HOL:FIT

with Maggie Savage www.hol-

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G Ange Peters | HOL:FIT

with Laura Kerr www.holfit.com/monthlywellnessbox



#### GLOWING SKIN BOX: H...

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with Meaghan Marton www.holfit.com/monthlywellnessbox



FITNESS BOX

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with Kari Schneider www.hol-

fit.com/monthlywellnessbox

with Rebecca Leonardes www.holfit.com/monthlywellnessbox

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EMOTIONAL HEALTH B ...

& Ange Peters | HOL:FIT

with Jenny Glydon www.hol-

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**OTHER** HELPFUL **RESOURCES ON THE REWARDS PROGRAM** 







### TIP WHEN ORDERING SUPPLEMENTS:

When you place your next order for the Lifelong Vitality Pack (LLV), it will give you the option of adding a few other supplements at a substantial discount.

You click the 'edit kit' button that populates when you add the LLV to your cart.

We suggest you add the Terrazyme, Mito2Max and PB Assist at the discounted price!



Buy 1 Lifelong Vitality Pack® \$79.50 wholesale (60 PV)

+ Choose up to 3 Additional Supplements at Reduced Prices

Complex

\$59.50

döTFRR/



#### Loyalty Rewards Program FAQs

#### How do I create or change my LRP order?

· Log in to doterra.com. Click "Create New LRP Order" or edit items in an existing LRP order.

#### How do I cancel my LRP order?

· You can cancel your LRP order anytime via phone, online chat, or email to service@doterra.com. doTERRA Customer Service will assist you in redeeming any free product points you've accumulated. If you cancel your LRP order, you will start back at 10 percent rewards when you resume consistent LRP order purchasing.

#### What if I want to return product?

· If opened or used, doTERRA refunds 90 percent of the purchase price and 100 percent full refund of anything unopened within 30 days of purchase

#### Can I have more than one LRP order?

 Yes, If you have a need for more than your monthly order. simply change your LRP order and run it again whatever day(s) of the month you choose. Set up as many orders as you like. Remember to cancel any orders you do not wish to receive the following month.



#### When can I use my product points?

· Redeem your product points within a year from when you earn them.

#### How do I get 100 percent of my shipping reimbursed?

 50 percent of your shipping will be reimbursed in product. points when placing any LRP order. The remaining 50 percent will be reimbursed in product points if the LRP order is processed online, without calling customer support.

#### How do I maximize doTERRA's specials?

Place an LRP order of at least 125 PV (personal volume) between the 5+ and the 15+. This sets you up to receive the Product of the Month for free and take advantage of any promotions. Pay attention to the PV versus price, as many specials are PV-related, and start on the 1st of the month

Maintain LRP Rewards Points	V	1	V	V
Earn 10–30% Points & Increase %		V	V	V
Qualify to Receive Income			V	V
Receive Free Product of the Month (orders placed between the 1st-15th)				1



### HOW TO EARN LOYALTY REWARDS CREDITS



MONTHS 1-3 Earn 10% back in free product

#### **MONTHS 4-6**

Earn 15% back in free product

#### **MONTHS 7-9**

Earn 20% back in free product

#### **MONTHS 10-12**

Earn 25% back in free product

#### **MONTHS 13+**

Earn 30% back in free product (Maximum saving) ✓ No-hassle, automatic shipment of the doTERRA products you use on a monthly basis

✓ Receive up to 30% of the PV value of your monthly LRP order in points

- ✓ Redeem your LRP points for doTERRA products
- ✓ Freedom to change your LRP order up to the day before your monthly ship date
- Convenient way to meet monthly PV and bonus qualification requirements
- Powerful loyalty incentive for new customers and consultants that you personally sponsor
- ✓ View and use Loyalty Rewards points online in your mydoterra.com back office
- ✓ LRP orders can be set to ship any day between the 1st and the 28th of the month

#### GETTING STARTED ON THE LOYALTY REWARDS PROGRAM:

#### Create your Loyalty Reward Order:

Set up your Loyalty Rewards Order by logging into your Online Account and creating a Loyalty Rewards Order.

#### Earn a FREE Product of the Month simply by:

Creating a Loyalty Rewards Order that totals 125 Points Value (PV) or more and setting the date for your Loyalty Rewards Order to be shipped on or before the 15<sup>th</sup> of every month.

### 3 Change your Loyalty Reward Order every month before the shipping date.

Don't want to receive the same products as last month? Login to your Online Account and edit your Loyalty Rewards Order for the month. You can do this every month!

Earning points with döTERRA Loyalty Rewards Order purchases: Every döTERRA product has a Point Value and a dollar value. Loyalty Rewards Product Credits are calculated based on Personal Volume (PV).

#### Earning points with doTERRA Loyalty Rewards Order purchases: Login to redeem them online or call Member Services at 800-411-8151.









#### EXPLORE EVEN MORE WAYS TO SUPPORT YOUR VARIOUS BODY SYSTEMS:

